



A people-first holding company buying blue & white collar service businesses.

Garden City is a people-first holding company that buys, grows, and holds exceptional blue & white collar service companies from transitioning business owners. We provide a fast, fair, and straightforward acquisition process. We're uniquely positioned to help businesses grow through our family of 50+ value-add shareholders.

### Investment Criteria



**\$2 – 10 million cash flow**  
Size



**10%+ EBITDA margin**  
Profitability



**Differentiated value proposition**  
Competitive edge



**Layer of non-owner management**  
Winning team



**Historical operations 7+ Years**  
Longevity

### Our Unique Value Proposition

- ✓ Buy & hold strategy (vs. flip)
- ✓ Aim to close in 60 days
- ✓ Value-add shareholders
- ✓ Committed capital fund
- ✓ Founder can stay or leave
- ✓ Keep management in place

### Exclusively Blue & White Collar Service Businesses

- Business Services (Accounting, Consulting, Events)
- Environmental Services (Testing, Inspection, Compliance)
- Industrial Services (HVAC, Instrumentation, Wastewater)
- Construction & Infrastructure (Engineering, Telecom, Utility T&D)
- Facility Services (Automation, Janitorial, Security)
- IT Services (Consulting, Design, Integration)

### Current Holdings Since 2020

**CONNEXT**  
Technology Deployment Solutions

**Duncan & Sons'**  
BUILDING MAINTENANCE  
Commercial Janitorial Services

**ESSIG POOLS**  
Pool Construction Services

**PATHWAY HEALTHCARE®**  
ADDICTION • MENTAL HEALTH • CASE MANAGEMENT  
Mental Health & Addiction Treatment

**RevPartners**  
Revenue Operations Consulting

**WATHCO**  
Restaurant Remodel Services

### Notable Shareholders & Advisors



**Dan Cathy**  
Chairman, Chick-fil-A



**Drew Brees**  
Professional Athlete



**Horst Schulze**  
Founder, Ritz Carlton



**Maggie Wilderotter**  
Lyft, DocuSign, HP



**Pat Gelsinger**  
CEO, Intel



**Tim Tebow**  
Professional Athlete



**Rick Smith**  
Former CEO, Equifax



**Jeb Bush**  
Former Governor



**Dennis Muilenburg**  
Former CEO, Boeing



**Cheryl Bachelder**  
Former CEO, Popeyes & KFC

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